



CASE STUDY 2:

Client Overview

Located in the heart of London our client is a top level consultancy undertaking searches in a variety of key markets and functional specialisms including Financial, Energy, Infrastructure, Sales and Marketing. The partners have amassed between them a wealth of market knowledge and specialist expertise. As a team, they combine extensive experience in commerce and industry with leadership of well known international search groups.

Challenge

Working through three different time zones Colvill Banks were tasked with mapping out 50 global Infrastructure funds across the full spectrum from Analyst to Managing Director level in Asia, Pacific, Europe and North America.

Organised in practice teams our Researchers worked across international boundaries leveraging their specialist sector knowledge to deliver optimum results for the client. Maintaining open and continuous communication from day one of the project Colvill Banks successfully completed the project to the client's satisfaction in just four weeks.

Outcome

As a result Colvill Banks is now retained by their energy division for research activity across the globe.

Colvill Banks Limited

T. 01489 565626 E. enquiries@colvillbanks.com
3 Turnberry, The Links, Fareham, Hampshire, United Kingdom, PO 15 7JF
www.colvillbanks.com